

WHO IS LARSEN MANUFACTURING? Core Competencies

- Precision Metal Stamping
- Precision Metal Fabrication
- Assembly Services (electro-mechanical assembly)
- In-House Powder Coating
- Progressive Tool Design & Manufacturing (In-House)
- Prototype and Short Run Production Cell
- Specialty Fabrication (Heavy Duty Weldments)
- Custom CNC Capabilities
- ESI / DFM / VA/VE



Larsen Focuses on Quality

- IATF 16949-2016
- TS16949 Certified
- ISO 9001-2008 Certified
- Now doing Virtual Audits and Plant Tours
- Stringent quality processes in place
 - Process control & monitoring at all phases of production
 - Vision and Laser scanner checks all flat blanks
 - All first off parts inspected and green tagged
 - Automotive Industry Action Group (AIAG) PPAP and FAI compliant
 - We deploy Lean, Six Sigma, 8D, and 5S processes

After safety, quality is Larsen's number 1 priority. We know that if we make quality parts on a consistent basis we will never shut down our customer's production lines





North American Locations



Corporate Headquarters
120,000 Sq. Feet in Mundelein, IL

A New In-House Powder Coating Plant in Mundelein, IL Eco-Friendly Cleaning and Coating Processes



Southwest Manufacturing 80,000 + Sq. Feet in El Paso, TX Expandable by additional 50,000 Sq. ft.



Larsen Asian Manufacturing Partner



LUCKY HARVEST DONGGUAN



LARSEN MFG. HONG KONG



LUCKY HARVEST WUHAN





Diverse Markets Include:

- Automotive
- Electronics
- Energy
- Industrial
- Medical
- Appliance
- Entertainment
- Aerospace / Aviation
- Communications



Note: Blue-Chip Customer List is available if requested.



STAMPING EQUIPMENET

34 PRESSES

- Ranging from 25 to 600 T
- 9 Small (25-80 T)
- 12 Medium (80-200 T)
- 8 Large (200-300 T)
- 5 X-Large (500-600 T)



- Press Bed sizes up to 144" x 72"
- 48" Servo Feed Capability
- In-Die Component Insertion Capabilities
 - Die Transfer Program

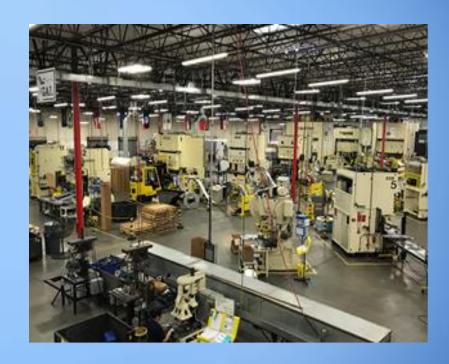


STAMPING PLANT LOCATIONS

Mundelein IL



El Paso TX





PRESSES UP TO 600 TON







IN HOUSE TOOLING

Progressive Metal Stamping

- Best Feature: Precision and Accuracy
- Sequential operations on the same press for lowest unit cost

Compound Stamping

- Best Feature: Superior accuracy between holes & trim edge
- Commonly single-hit die with internal & external aspects of a part in one press stroke

Automation Capabilities

- In-Die Tapping
- In-Die Hardware Insertion
- In-Die Labeling

Drawn parts up to 5 inches in depth.





Material Types Processed

- Pre-Finished Materials
- Hot Dip Galvanized
- Electro Galvanized
- Clad Material
- Quiet Steel

- HSLA (High Strength Low Alloy)
- <u>200, 300, & 400 Series</u> <u>Stainless Steel</u>
- Aluminum
- Red Metals



Stamping Examples





This stamping is 2' by 4' feet



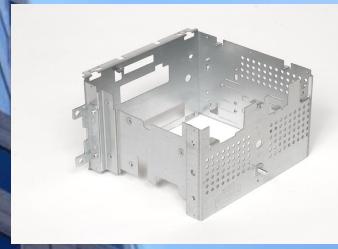


Additional Stamping Examples

CLIMATE CONTROL



AUTO INFOTAINMENT



TRANSMISSION FILTERS



RF TUNER SHIELDS



ACTURING

FABRICATION EQUIPMENT

- ✓ Full Light and Heavy Fabrication Facilities
 - Single component to Full Assembly
 - All Finishing operations are Supported
- State-of-the Art Amada Equipment
 - 2- 33-ton High Speed Turret Presses
 - 1- 4000 Watt CW Laser w/ Nitrogen
 - 1- 2000 Watt CW Laser w/ Nitrogen
 - 6 88 ton electric/hydraulic Press Brakes
 - 2 50 Ton Press Breaks
- MIG/TIG Welders, Spot Welders
- **CD Stud Welding & Polishing**
- **Robotic Welding**
- Hardware Insertion Equipment
 - Prototype cell for quick turns on new parts
 - Versatile Assembly Cell Layout
 - **2021 Capital for Additional Equipment Approved**







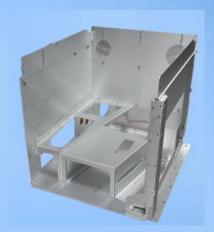


Light Fabrication Examples















HEAVY FABRICATION

- Well managed facility and designated Program Managers working to cater to your custom or special heavy metal requirements
- Quality Work Instructions and proper training allow us to achieve excellent process repeatability







Heavy Fabrication Product Examples













Heavy Fabrication Product Examples















HEAVY FABRICATION & MACHINING

CUSTOM FABRICATED AND MACHINED ASSEMBLIES BUILT TO YOUR SPECIFICATIONS



POWDER COATING

- In-House <u>Eco-Friendly</u> state-of-the-art, custom, continuous Powder Paint line is designed to handle a wide range of part sizes and color requirements
- Our line's system and processes allow us to handle both high volume and high mix jobs
- Larsen accepts RFQ's for Powder Coating only





POWDER COATING

- Eco-Friendly -True 5 stage wash system
- Post wash dry-off oven
- Large powder booth to accommodate large parts
- Downdraft containment system in place for powder booth ventilation – eliminating possibility of contamination
- Quick turn color change any color
- Programmable curing oven for custom curing needs based on part requirements and applications
- 2021 Capital Approved For Automatic Powder Application System







Powder Coating Product Examples











Other Secondary Finishes

- Post zinc
- E-coat
- Heat treat
- Tin plate
- Silver plate





ASSEMBLY SERVICES

- Larsen does complete and partial assembly
- We purchase components from customers approved suppliers if required in their assemblies
- We establish dynamic cells complete with all tooling, fixturing and testing equipment (i.e. continuity testing)
- From simple sub assemblies to large complex parts including electronics
- Mechanical and electrical assembly







Larsen Customer Focus - VA/VE

- Work with clients Early Supplier Involvement (ESI)
- Drive cost reduction through Design For Manufacturability (DFM)
 - Material Type, Material Reduction & Material Optimization
 - Hardware Elimination & Alternative Fastening Options
 - Automation to limit Secondary Operations
 - Finishing Requirements and Options
 - Tooling Cost Optimization
 - Critical Dimensioning

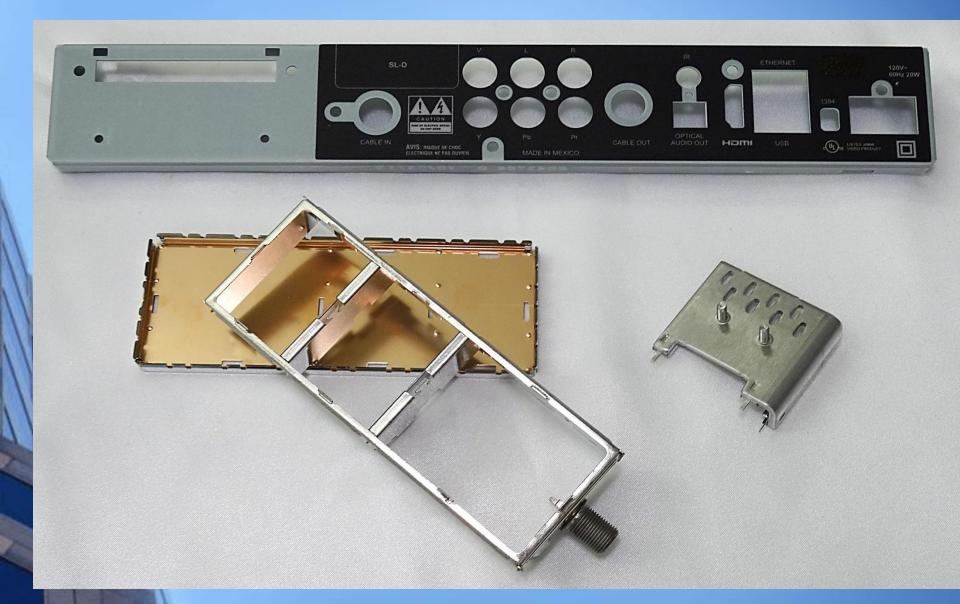


Larsen VA/VE Case Studies

- RF connector into shield: With Early Supplier Involvement
 Larsen was able to eliminate an entire secondary operation within
 the assembly line using progressive stamping technology ~ 45%
 labor cost savings over \$1mm savings to customer.
- Current Snap Lock Feature: Larsen added this feature into a chassis design which eliminated spot welding in the corners of the tuner ~35% labor cost savings of over \$500k
- Auto Labeling: Apply label overlays automatically at the press, reducing labor by 50-75%
- In All Cases: Customers realized significant cost reductions



Stamping ESI, VA/VE Examples



Fabrication ESI, VA/VE Examples











Larsen's Key Focus is on Sustainability



- Sustainability is key to Larsen's Continuous Improvement
- Supported by all levels of organization
- Efforts include
 - High efficiency lighting
 - Installed a high-efficiency HVAC system and made improvements to finishing systems (ovens, booths and air control).
 - Zero-VOC paint, resulting in better environmental air quality and a safer working environment
 - Filtration and reuse systems that significantly increase the life of our water baths and reduce water usage and waste water.
 - Recycling to reduce solid waste
 - Returnable/Reusable packaging for our products.





Thank You For Your Time

We Look Forward to New Opportunities and Building Strong Long-Term Team Partnerships

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